



Your Vision. Our People. Exceptional Results.

MANAGEMENT CONSULTING CAPABILITY SUMMARY

The LDM Group, LLC, an SBA Woman Owned Small Business (WOSB/EDWOSB) management consulting firm delivers custom services combining expertise from industry and agencies (federal, state, local and private) best practices. We are subject matter experts in the following practice areas:

- Administration Management and General Management Consulting Services
- Cybersecurity / Information Assurance (IA)
- Human Resources and Capital Consulting Services
- Information Technology Support (IT)
- Program Management Office (PMO) Support
- Allied Healthcare and Medical Consulting Services

VENDOR INFORMATION

DUNS & Cage Code #

01-3769638 / 4B7G4

Locations:

Corporate Office: 137 National Plaza, Suite 300 | National Harbor, MD 20745
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Point of Contact:

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Website:

www.ldm-grp.com

Business Classification:

Minority-Owned, **SBA 8(m) WOSB** (Woman Owned Small Business), **EDWOSB** (Economically Disadvantaged Woman Owned Small Business), **MBE** (Maryland Minority Business Enterprise), **WMATA LBLPP** (Small Business and Local Preference Program), **WMAA LDBE** (Local Disadvantaged Business Enterprise)

Contract Vehicles:

- IDIQ Multiple Award Contract for Professional Support Services for the Deputy Chief of Naval Operations (**DCNO**) N 1 and the Chief of Personnel (CNP)/Tier 1 Subcontractor
- Recruiting, Management and Administrative Support Services (**R-MAS**) /Tier 1 Subcontractor
- **SeaPort-NxG**/Tier 1 Subcontractor
- Corporation for National & Community Service (**CNCS**), Human Resources Services Multiple Award Human Resources Services BPA/Tier 1 Subcontractor
- *Pending GSA Schedule 70 and 738x*
- *Pending DoD Facility Clearance / Secret Level*

NAICS Codes:

541611	ADMINISTRATIVE MANAGEMENT AND GENERAL MANAGEMENT CONSULTING SERVICES
541612	HUMAN RESOURCES CONSULTING SERVICES
541618	OTHER MANAGEMENT CONSULTING SERVICES
541990	ALL OTHER PROFESSIONAL, SCIENTIFIC, AND TECHNICAL SERVICES
561110	OFFICE ADMINISTRATIVE SERVICES
561320	TEMPORARY HELP SERVICES
561499	ALL OTHER BUSINESS SUPPORT SERVICES
611430	PROFESSIONAL AND MANAGEMENT DEVELOPMENT TRAINING
621111	OFFICES OF PHYSICIANS (EXCEPT MENTAL HEALTH SPECIALISTS)
621399	OFFICES OF ALL OTHER MISCELLANEOUS HEALTH PRACTITIONERS
541930	TRANSLATION AND INTERPRETATION SERVICES

541512	COMPUTER SYSTEMS DESIGN SERVICES
541519	OTHER COMPUTER RELATED SERVICES

CLIENT-PARTNERS (PRESENT AND PAST)

FEDERAL GOVERNMENT/DEPARTMENT OF DEFENSE

- Corporation for National and Community Service (CNCS)
- Department of Veteran Affairs (VA)
- Joint Task Force – Walter Reed
- US Secret Service
- United States Department of Agriculture (USDA)
- United States Navy (DCNO/N1)
- Walter Reed, Joint Pathology Center

LOCAL AGENCY

- Washington Metropolitan Airport Authority (MWAA)

COMMERCIAL/ PRIVATE ENTITIES

- Critical Path Solutions, Inc. (CPSI)
- EMPIRICAL Concepts, Inc.
- Impyrian
- Nestle USA
- NucoreVision, Inc. (NVI)
- RiVidium, Inc.
- Seventh Sense Consulting, Inc.
- The Focus Group, LLC (TFG)

CORE COMPETENCIES

The following chart provides high-level overview of LDM's core competencies. More detail and information on practice areas are available by individual capability briefings of each area:

Administration Management and General Management Consulting Services	<ul style="list-style-type: none"> • General Administrative and Office Support • Meeting Planning and Facilitation
Human Capital Management (HCM) and Human Resources Consulting Services	<ul style="list-style-type: none"> • Business and Functional Analysts • Independent Verification and Validation (IV&V) • Strategic Communications • Organizational Change Management • Workforce Assessment and Planning • Benefits Administration and Retirement Counseling/Calculations • Compensation Planning • Compliance and Liability Management • Classification and Staffing/DEU • Diversity and Inclusion Training • Employment Administration • Employee and Labor Relations • Leadership Development • Performance Management • Personnel Processing and Support
Cybersecurity / Information Assurance (IA)	<ul style="list-style-type: none"> • Risk Management (RMF Support, Security Control Assessments / Risk Assessments, Vulnerability Management, Penetration Testing, Security Assessments & Authorization (SA&A), Continuous Monitoring, Third Party & Vendor Risk Management) • Governance (Cybersecurity Strategic Plan, Policy Management, Program Management, Program Metrics, Communications Management) • Operations Support (Incident Response, Forensics, Cyber Threat Analysis, Security Architecture & Assessment Support, SOC, Cybersecurity Lifecycle Management) • Business Resumption (BIA, BCP, DRP, Training, Testing) • Compliance Readiness (Regulatory & Legal Compliance Support) • Internal/External Audit Support (Audit Preparation & Internal Audit (IT-related) Support)
IT Technology Support	<ul style="list-style-type: none"> • Fiber Optic Cabling (Installation) • IT Management Support (Network, Servers, Database, etc.) • Application / Database Support • Requirements Engineering & Implementation Support
Program Management Office (PMO) Support	<ul style="list-style-type: none"> • Strategy Planning • Program/Project Management (PMO/ePMO) • Risk Mitigation Management
Allied Healthcare and Medical Consulting Services	<ul style="list-style-type: none"> • Allied Health Staffing • Physician Services and Research Development