



## FULL CAPABILITY SUMMARY

The LDM Group, LLC, an SBA Woman Owned Small Business (WOSB/EDWOSB) Management Consulting firm has more than 30 years of evaluating, constructing, enhancing, applying, and overseeing operational structures combining expertise from industry and agencies (federal, state, local and private) best practices. We are subject matter experts in the following practice areas:

- Administration Management and General Management Consulting Services
- Cybersecurity / Information Assurance (IA) / IT Security Programs
- Human Resources and Capital Consulting Services
- Information Technology Support (IT) / Fiber Optic Cabling
- Program Management Office (PMO) Support
- Allied Healthcare and Medical Consulting Services
- Training Solutions

Our Subject Matter Experts (SMEs) partners with the customer to deliver methodologies to solve challenges in the areas of system deficiencies, risk mitigation, compliance of processes, and approach aligned with customers' mission.

## VENDOR INFORMATION

<b>SAMs Registered:</b>	Yes
<b>DUNS &amp; Cage Code #</b>	01-3769638 / 4B7G4
<b>Locations:</b>	Corporate Office: 137 National Plaza, Suite 300   National Harbor, MD 20745 (800) 871-0661 Office   (866) 730-8009 Fax
<b>Point of Contact:</b>	Ms. Lisa Morrow   (800) 871-0661 x801   (240) 682-0010 Mobile   <a href="mailto:lmorrow@ldm-grp.com">lmorrow@ldm-grp.com</a>
<b>Website:</b>	<a href="http://www.ldm-grp.com">www.ldm-grp.com</a>
<b>Business Classification:</b>	Minority-Owned, <b>SBA 8(m) WOSB</b> (Woman Owned Small Business), <b>EDWOSB</b> (Economically Disadvantaged Woman Owned Small Business), <b>MBE</b> (Maryland Minority Business Enterprise), <b>WMATA LBLPP</b> (Small Business and Local Preference Program), <b>WMAA LDBE</b> (Local Disadvantaged Business Enterprise)
<b>Size:</b>	<ul style="list-style-type: none"><li>• Under \$7 million (Total SB)</li></ul>
<b>Contract Vehicles:</b>	<ul style="list-style-type: none"><li>• <b>GSA Schedule 70 Holder</b> (47QTCA19D006E or GS-35F-217JA) through 2/2024</li><li>• <b>GSA Schedule 738x Holder</b> (47QREA19D0015) through 9/2024</li><li>• IDIQ Multiple Award Contract for Professional Support Services for the Deputy Chief of Naval Operations (<b>DCNO</b>) N 1 and the Chief of Personnel (CNP)/Tier 1 Subcontractor</li><li>• Recruiting, Management and Administrative Support Services (<b>R-MAS</b>) /Tier 1 Subcontractor</li><li>• <b>Seaport NAVY</b> IDIQ-N00178-14-D-7368/Prime</li><li>• <b>NxG NAVY</b> Contract #N0017819D8376</li><li>• <i>Pending DoD Facility Clearance / Secret Level</i></li></ul>

## NAIC Codes:

541611	ADMINISTRATIVE MANAGEMENT AND GENERAL MANAGEMENT CONSULTING SERVICES
541612	HUMAN RESOURCES CONSULTING SERVICES
541618	OTHER MANAGEMENT CONSULTING SERVICES
541990	ALL OTHER PROFESSIONAL, SCIENTIFIC, AND TECHNICAL SERVICES
561110	OFFICE ADMINISTRATIVE SERVICES
561320	TEMPORARY HELP SERVICES
561499	ALL OTHER BUSINESS SUPPORT SERVICES
611430	PROFESSIONAL AND MANAGEMENT DEVELOPMENT TRAINING
621111	OFFICES OF PHYSICIANS (EXCEPT MENTAL HEALTH SPECIALISTS)
621399	OFFICES OF ALL OTHER MISCELLANEOUS HEALTH PRACTITIONERS
541930	TRANSLATION AND INTERPRETATION SERVICES
541512	COMPUTER SYSTEMS DESIGN SERVICES
541519	OTHER COMPUTER RELATED SERVICES

## CLIENT-PARTNERS (PRESENT AND PAST)

### FEDERAL GOVERNMENT/DEPARTMENT OF DEFENSE

- Corporation for National and Community Service (CNCS)
- Department of Veteran Affairs (VA)
- Joint Task Force – Walter Reed
- US Secret Service
- United States Department of Agriculture (USDA)
- United States Navy (DCNO/N1)
- Walter Reed, Joint Pathology Center

### COMMERCIAL/ PRIVATE ENTITIES

- Critical Path Solutions, Inc. (CPSI)
- Impyrian
- Nestle USA
- RiVidium, Inc.

### LOCAL AGENCIES

- Washington Metropolitan Airport Authority (MWA)

## CORE COMPETENCIES

The following chart provides high-level overview of LDM's core competencies. More detail and information on practice areas are available by individual capability briefings of each area:

<b>Administration Management and General Management Consulting Services</b>	<ul style="list-style-type: none"> <li>• General Administrative and Office Support</li> <li>• Meeting Planning and Facilitation</li> </ul>
<b>Human Capital Management (HCM) and  Human Resources Consulting Services</b>	<ul style="list-style-type: none"> <li>• Business and Functional Analysts</li> <li>• Independent Verification and Validation (IV&amp;V)</li> <li>• Strategic Communications</li> <li>• Organizational Change Management</li> <li>• Workforce Assessment and Planning</li>   <li>• Benefits Administration and Retirement Counseling/Calculations</li> <li>• Compensation Planning</li> <li>• Compliance and Liability Management</li> <li>• Classification and Staffing/DEU</li> <li>• Diversity and Inclusion Training</li> <li>• Employment Administration</li> <li>• Employee and Labor Relations</li> <li>• Leadership Development</li> <li>• Performance Management</li> <li>• Personnel Processing and Support</li> <li>• Human Resources Awareness and Compliance Training Programs (Harassment, Performance Management, Ethics)</li> </ul>

<b>Cybersecurity / Information Assurance (IA)</b>	<ul style="list-style-type: none"> <li>• Risk Management (RMF Support, Security Control Assessments / Risk Assessments, Vulnerability Management, Penetration Testing, Security Assessments &amp; Authorization (SA&amp;A), Continuous Monitoring, Third Party &amp; Vendor Risk Management)</li> <li>• Governance (Cybersecurity Strategic Plan, Policy Management, Program Management, Program Metrics, Communications Management)</li> <li>• Operations Support (Incident Response, Forensics, Cyber Threat Analysis, Security Architecture &amp; Assessment Support, SOC, Cybersecurity Lifecycle Management)</li> <li>• Business Resumption (BIA, BCP, DRP, Training, Testing)</li> <li>• Compliance Readiness (Regulatory &amp; Legal Compliance Support)</li> <li>• Internal/External Audit Support (Audit Preparation &amp; Internal Audit (IT-related) Support)</li> <li>• Cyber Security Awareness and Compliance Training Programs</li> </ul>
<b>Training (Other)</b>	<p>NON-TECHNICAL CUSTOM SOLUTIONS:</p> <ul style="list-style-type: none"> <li>• Onsite and or Virtual Instructor-Led Training</li> <li>• eLearning Solutions</li> <li>• strategically defined Design and Development Leadership Courses</li> <li>• Awareness and Compliant Courses</li> </ul> <p>TECHNICAL CERTIFICATIONS:</p> <ul style="list-style-type: none"> <li>• Project Management Professional Exam Prep (PMP)</li> <li>• Cisco Certified Network Professional (CCNP)</li> <li>• Certified in Governance of Enterprise IT (CGEIT)</li> <li>• Certified Information Security Auditor (CISA)</li> <li>• Certified Information System Security Professional (CISSP)</li> </ul>
<b>IT Technology Support</b>	<ul style="list-style-type: none"> <li>• Fiber Optic Cabling (Installation)</li> <li>• IT Management Support (Network, Servers, Database, etc.)</li> <li>• Application / Database Support</li> <li>• Requirements Engineering &amp; Implementation Support</li> </ul>
<b>Program Management Office (PMO) Support</b>	<ul style="list-style-type: none"> <li>• Strategy Planning</li> <li>• Program/Project Management (PMO/ePMO)</li> <li>• Risk Mitigation Management</li> </ul>
<b>Allied Healthcare and Medical Consulting Services</b>	<ul style="list-style-type: none"> <li>• Allied Health Staffing</li> <li>• Physician Services and Research Development</li> </ul>



**FEDERAL AND DOD SOLUTIONS**

The LDM Government team of Subject Matter Experts brings more than 30 years of collective Human Capital



**COMMERCIAL SOLUTIONS**

Our Human Capital Management and HR Solutions practice provides hands-on support independently or in conjunction



**Allied HEALTHCARE SERVICES**

The LDM Group provides long-term, contracted staff and traveling medical professionals, as well as qualified