



Your Vision. Our People. Exceptional Results.

FULL CAPABILITY SUMMARY

The LDM Group, LLC, an SBA Woman Owned Small Business (WOSB/EDWOSB) Management Consulting firm has more than 30 years of evaluating, constructing, enhancing, applying, and overseeing operational structures combining expertise from industry and agencies (federal, state, local and private) workforce and best practices. We are subject matter experts in the following practice areas:

- Administration Management and General Management Consulting Services
- Cybersecurity / Information Assurance (IA) / IT Security Programs
- Human Resources and Capital Consulting Services
- Information Technology Support (IT) / Fiber Optic Cabling
- Program Management Office (PMO) Support
- Allied Healthcare and Medical Consulting Services
- Training Solutions

Our Subject Matter Experts (SMEs) partners with the customer to deliver methodologies to solve challenges in the areas of system deficiencies, risk mitigation, compliance of processes, and approach aligned with customers' mission.

VENDOR INFORMATION

SAMs Registered: Yes

DUNS & Cage Code # 01-3769638 / 4B7G4

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Business Classification: Minority-Owned, **SBA 8(m) WOSB** (Woman Owned Small Business), **EDWOSB** (Economically Disadvantaged Woman Owned Small Business), **MBE** (Maryland Minority Business Enterprise), **WMATA LBLPP** (Small Business and Local Preference Program), **WMAA LDBE** (Local Disadvantaged Business Enterprise)

Size:

- Under \$7 million (Total SB)

Contract Vehicles:

- **GSA Schedule 70 Holder** (47QTCA19D006E or GS-35F-217JA) through 2/2024
- **GSA Schedule 738x Holder** (47QREA19D0015) through 9/2024
- IDIQ Multiple Award Contract for Professional Support Services for the Deputy Chief of Naval Operations (**DCNO**) N 1 and the Chief of Personnel (CNP)/Tier 1 Subcontractor
- Recruiting, Management and Administrative Support Services (**R-MAS**) /Tier 1 Subcontractor
- **NxG NAVY** Contract #N0017819D8376
- *Pending DoD **Facility Clearance** / Secret Level*

NAIC Codes:

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| 541611 | ADMINISTRATIVE MANAGEMENT AND GENERAL MANAGEMENT CONSULTING SERVICES |
| 541612 | HUMAN RESOURCES CONSULTING SERVICES |
| 541618 | OTHER MANAGEMENT CONSULTING SERVICES |
| 541990 | ALL OTHER PROFESSIONAL, SCIENTIFIC, AND TECHNICAL SERVICES |
| 561110 | OFFICE ADMINISTRATIVE SERVICES |
| 561320 | TEMPORARY HELP SERVICES |
| 561499 | ALL OTHER BUSINESS SUPPORT SERVICES |
| 611430 | PROFESSIONAL AND MANAGEMENT DEVELOPMENT TRAINING |
| 621111 | OFFICES OF PHYSICIANS (EXCEPT MENTAL HEALTH SPECIALISTS) |
| 621399 | OFFICES OF ALL OTHER MISCELLANEOUS HEALTH PRACTITIONERS |
| 541512 | COMPUTER SYSTEMS DESIGN SERVICES |
| 541519 | OTHER COMPUTERS RELATED SERVICES |

CLIENT-PARTNERS (PRESENT AND PAST)

FEDERAL GOVERNMENT/DEPARTMENT OF DEFENSE

- Department of Labor (DOL)
- Department of Education (DoED)
- Corporation for National and Community Service (CNCS)
- Department of Veteran Affairs (VA)
- Joint Task Force – Walter Reed
- US Citizenship and Immigration Services (USCIS)
- US Secret Service (USSS)
- United States Department of Agriculture (USDA)
- United States Navy (DCNO/N1)
- Walter Reed, Joint Pathology Center

LOCAL AGENCIES

- Washington Metropolitan Airport Authority (MWA)

CORE COMPETENCIES

The following chart provides high-level overview of LDM's core competencies. More detail and information on practice areas are available by individual capability briefings of each area:

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| Administration Management and General Management Consulting Services | <ul style="list-style-type: none"> • General Administrative and Office Support • Data Management • Graphic Illustration • Meeting Planning and Facilitation • Workforce Staffing |
| Human Capital Management (HCM) and Human Resources Consulting Services | <ul style="list-style-type: none"> • Business and Functional Analysts • Data Analytics • Independent Verification and Validation (IV&V) • Strategic Communications • Organizational Change Management • Workforce Assessment and Planning • Benefits Administration and Retirement Counseling/Calculations • Compensation Planning • Compliance and Liability Management • Classification and Staffing/DEU • Diversity and Inclusion Training • Employment Administration • Employee and Labor Relations • Leadership Development • Performance Management • Personnel Processing and Support • Human Resources Awareness and Compliance Training Programs (Harassment, Performance Management, Ethics) |

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| Cybersecurity / Information Assurance (IA) | <ul style="list-style-type: none"> • Risk Management (RMF Support, Security Control Assessments / Risk Assessments, Vulnerability Management, Penetration Testing, Security Assessments & Authorization (SA&A), Continuous Monitoring, Third Party & Vendor Risk Management) • Governance (Cybersecurity Strategic Plan, Policy Management, Program Management, Program Metrics, Communications Management) • Operations Support (Incident Response, Forensics, Cyber Threat Analysis, Security Architecture & Assessment Support, SOC, Cybersecurity Lifecycle Management) • Business Resumption (BIA, BCP, DRP, Training, Testing) • Compliance Readiness (Regulatory & Legal Compliance Support) • Internal/External Audit Support (Audit Preparation & Internal Audit (IT-related) Support) • Cyber Security Awareness and Compliance Training Programs |
| Training (Other) | <p>NON-TECHNICAL CUSTOM SOLUTIONS:</p> <ul style="list-style-type: none"> • Onsite and or Virtual Instructor-Led Training • eLearning Solutions • strategically defined Design and Development Leadership Courses • Awareness and Compliant Courses <p>TECHNICAL CERTIFICATIONS:</p> <ul style="list-style-type: none"> • Project Management Professional Exam Prep (PMP) • Cisco Certified Network Professional (CCNP) • Certified in Governance of Enterprise IT (CGEIT) • Certified Information Security Auditor (CISA) • Certified Information System Security Professional (CISSP) |
| IT Technology Support | <ul style="list-style-type: none"> • Data Science • Fiber Optic Cabling (Installation) • IT Management Support (Network, Servers, Database, etc.) • Application / Database Support • Requirements Engineering & Implementation Support • IT Staffing Support |
| Program Management Office (PMO) Support | <ul style="list-style-type: none"> • Strategy Planning • Program/Project Management (PMO/ePMO) • Risk Mitigation Management |
| Allied Healthcare and Medical Consulting Services | <ul style="list-style-type: none"> • Nutritionist • Pathology • Physician Services and Research Development • Technologists |